

## AHK TÜRKİYE

### Wirtschaftsrunde: Unlock Financing Opportunities with Euler Hermes

08.10.2025 – Yapı Kredi Plaza D Blok

14:00-14:30 Registration

14.30

---

**14.45 Opening Remarks –Burkhardt Hellemann** AHK Türkiye Board Member and Secretary General | Official Delegate of German Economy in Türkiye

---

**14.50 Keynote – Edna Schöne-** Euler Hermes - Executive Board Member, Head of ECA - Euler Hermes Government Business (Federal Export Credit Guarantees)

---

**15.00 Presentation**

**Jan-Philipp Apking** – Euler Hermes, Division Underwriting & Risk Management – Executive / Head of Division

**Jörn Grabowski** – Euler Hermes, Senior Underwriting Manager Türkiye & Middle East  
*Finance your investments with “Euler Hermes Cover” ECA Support. Products, Processes, and Solutions*

Q&A

Euler Hermes

---

**16.00 Case Study / Panel 1**

- **Pınar Ersoy** – DZ Bank, Executive Director / Chief Representative (**Moderator**)
- **Derya Hatiboğlu** – Asaş, General Menager
- **Jörn Grabowski** – Euler Hermes -Senior Underwriting Manager Türkiye & Middle East

---

**16.30 Coffee Break**

---

**16.45 Moderated Interview**

Beyond Standard Financing: A Case for Customized ECA Financing Solutions

Euler Hermes

- **Yasemin Kuytak** –KfW IPEX Bank Türkiye, Director (**Moderator**)
- **Kaan Arslan** – Rönesans Holding, Board Member
- **Jan-Philipp Apking** – Euler Hermes, Division Underwriting & Risk Management – Executive / Head of Division,

---

**17.15 Closing Remarks – Burkhardt Hellemann, AHK Türkiye**