



A worldwide leading company for Concentrated Solar System Solutions

# OUTLINE

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The coolest idea since the introduction of solar energy – the hotter it gets the cooler we become

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Functionality of the PTC system & novel applications

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## Our Production Facilities

Production capacity & Specification

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## Stats & Facts

Comparison to competitors, worldwide activity and global awards

# Welcome Message From CEO

## Dr.-Ing. Ahmet Lokurlu

“High temperature solar-thermal processes have great economical advantages compared to conventional processes in the area of **solar cooling and air conditioning, heating and process steam generation**, as well as **electricity production**. We are currently at a state within which the **profitability**, advance technical development and sustainability made regenerative energy cheaper than all other kinds of energy.”



# ABOUT US

## SOLITERM Group

Has been established in 1999 by our CEO Dr.-Ing. Ahmet Lokurlu, in Aachen. With headquarters and a production unit in Germany and offices in Turkey, the company is a multi-level establishment. In order to meet the rising demand for renewable energy supply, Soliterm introduced the world's first robotic and fully automated production unit.

With our ISO 9001:2015, ISO 14001, TÜV Solar Key Mark and CE certificates, we are able to supply parabolic trough collector systems with high international standards & quality. Reducing the carbon footprint, while offering feasible solutions to clients is the key to success in a rapidly globalizing dynamic environment.

“ The Coolest Idea Since The Introduction Of Solar Energy! ”

- *Dr.-Ing. Ahmet Lokurlu*

# A LITTLE HISTORY

About us - Since and beyond

## Foundation



1999

**Soliterm Group was formed in 1999**

The initial starting point was a sunburn Dr. Lokurlu suffered from - heating for cooling

## ISO



2000

**ISO 9001:2000, ISO 14001**

The first collectors were certified and manual manufacturing began

## First Plant



2003

**First plant was commissioned in Turkey**

The first plant to be ever installed in history for cooling through sun energy

## Automation



2011

**Production unit at Ankara was fully automated**

Robotic production line with elements of Artificial Intelligence

## Strategy & Infrastructure Adjustments



2023

**Scaling Up and getting ready for increasing demand**

Significantly increasing demand led to the decision of optimizing the infrastructure and our strategy

# PROVIDED OUTPUTS



FRESH WATER  
Desalination plants



ELECTRICITY  
CSP power plant



STEAM  
Steam generation



SPACE HEATING  
District heating concept



COOLING  
Absorption chillers



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**Source:** Data from manufacturers, November/December 2016 survey

**Legend**  
3 (870 mg)  
n/a

Companies  
without  
reference

Several businesses also produce collectibles.

-  Flat plate
-  Vacuum tube
-  Concentrating dish
-  Parabolic trough
-  Fresnel

[illegible]

 Company offers solar heat supply contracts (SECO)

### Examples:

**Filter 31.** Solar manufactures vacuum tube collectors. The company has set up 20 family solar process heat installations totaling 5,100 m<sup>2</sup> of collector area.

**Chromasun A** Chromasun does not produce collectors and has not yet carried out any projects, matching the definition of solar process heat below. It is ready to offer solar heat supply contracts.

**Definition:** Solar process heat plants supply heat to manufacturing companies for production processes, drying or sterilizing. This definition does not include installations for solar cooling, electricity generation or energy use in service sector applications, e.g., for heating and cooling.

**Worldwide the second largest manufacturer and supplier  
of Parabolic Trough Collectors with an installed capacity of  
50.000 m<sup>2</sup> (2023)**



# Technology



## Tracking System

Based on high quality standards of the industry and with a precision of  $0.01^\circ$ , enabling the sleeping position of the collectors system which serves as prevention from certain climate conditions.



## Parabolic mirrors

Lightweight aluminium construct with a weight of  $13\text{kg/m}^2$  allows facade and rooftop. We achieve outputs of 500-700 kWh/m<sup>2</sup> depending on the boundary conditions



## Capacity

Capacity is very flexible from 50kW - 100MW capacity in only restricted by available installation area; implementation into existing energy system and system extension are possible and common



## Online Monitoring

The energy consumption is monitored and optimized through our online SCADA system energy costs and emission are reduced drastically



## Outputs

We offer our clients, based on their demand, various different outputs ranging from cooling, heating, steam, electricity up to potable water sea-water desalination.



# Technology



Production  
Line

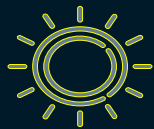
Our robotic production line is based on elements of artificial intelligence and fully automated, consisting of six sections.

Capacity

The annual production capacity is around 250 MW, which is equivalent to 40.000 Collectors

Flexible  
processes

Essential for a continuous product quality, as well as scalability of the output – Optimal for all project sizes

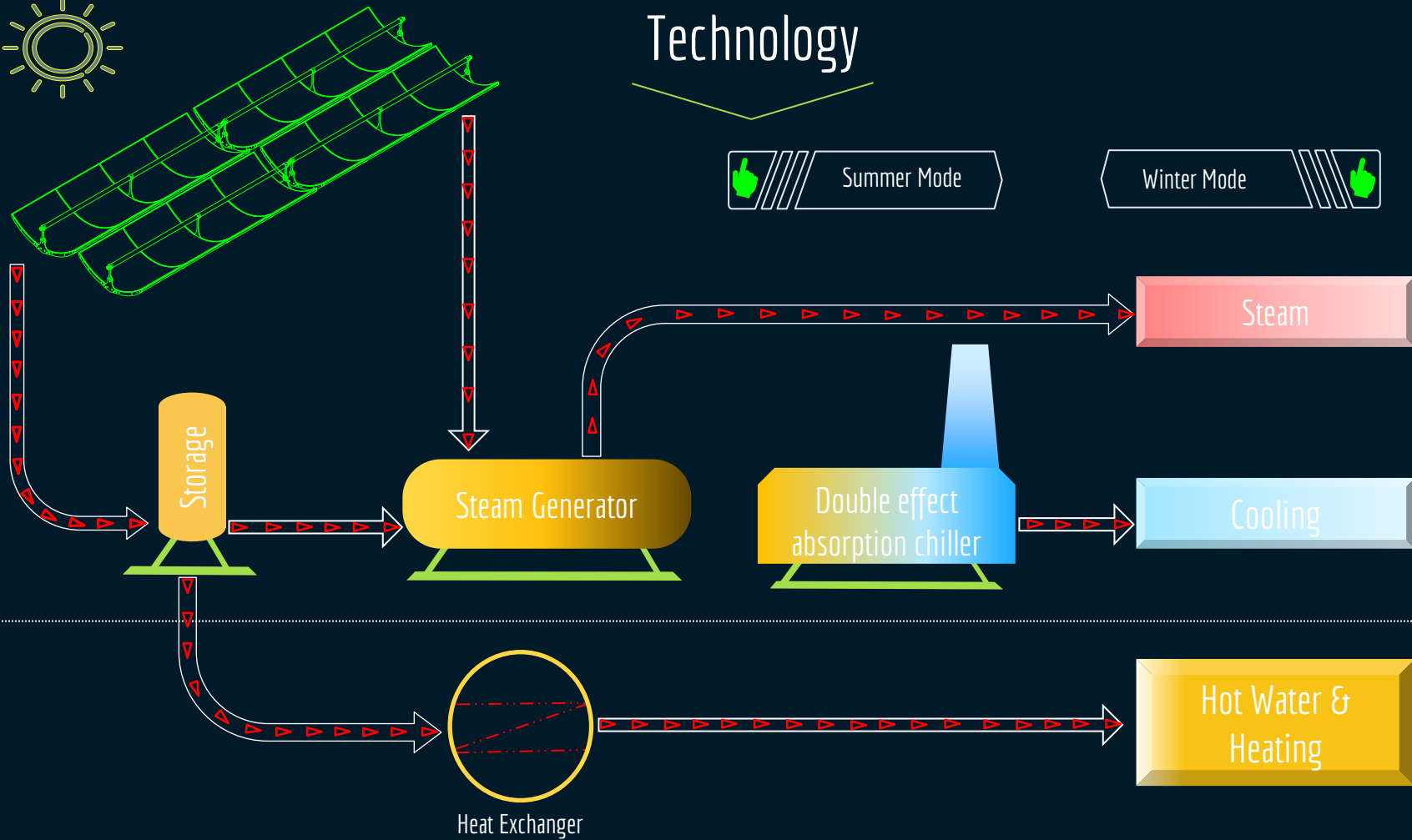


# Technology




Summer Mode

Winter Mode



# Technology

## OUR CORE SERVICES

- 
- ✓ Production & installation of turnkey PTC Systems.
  - ✓ Site specific maintenance – First two years of maintenance within warranty of contract.
  - ✓ Repairs in case of unexpected damages directly at the site through our engineers.
  - ✓ Concept development & Consulting in energy related fields.
  - ✓ Techno – economic feasibility studies & detailed engineering work.
  - ✓ Development of financial concepts – contracting, leasing – & Financing models (IFC, kfW etc.).

# Technology

## INTEGRABLE INTO ANY INFRASTRUCTURE

- ✓ PTC systems can be used as a primary as well as a secondary source of energy supply for larger industrial processes and diverse applications
- ✓ Simple installation on the floor and roof, as well as simple integration into the existing infrastructure
- ✓ Can be combined with conventional components such as cooling towers, chillers, heat pumps, gas turbines, etc.
- ✓ Our system leads to high energy and monetary savings - short payback times
- ✓ Can be integrated with other renewable technologies such as geothermal energy, PV, biomass etc.

# Regular Product range

PTC1100



PTC1800



PTC3000

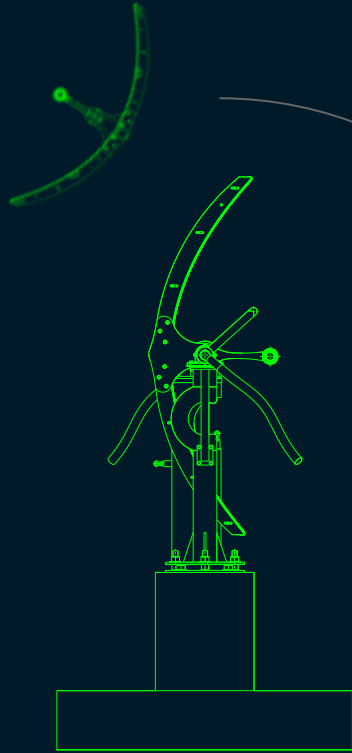


PTC4000





# Our Flag-Ship model – “PTC1800”



01

Aperture X Length

1,8 m X 5,0 m



02

Collector surface

9,0 m<sup>2</sup>



03

Installation Area

18,0 m<sup>2</sup>



04

Thermal Performance

56 – 74 %



05

Thermal capacity

4,0 – 5,5 kW



05

Heat exchanger eff.

98 %



# The Novel Product range



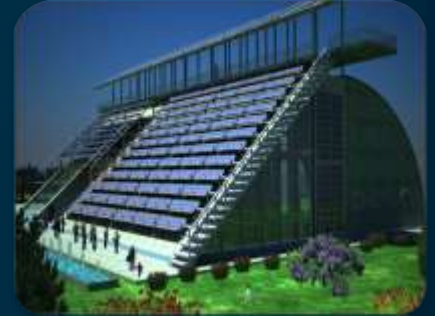
## Floating System

Coastal application with space advantage



## Solarthermal - Geothermal Systems

For lower sun irradiation  
regions with storage advantage



## PTC - PV Combination

Many possibilities as 100%  
autonomous systems

# Target Groups



# Industry specific data



## High production flexibility

Our PTC offer a wide spectrum of outputs: process and ambient cooling and heating, steam, sludge drying, electricity and desalination or any combination of those products.



## Customised to your requirements

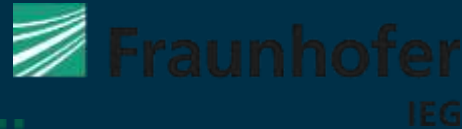
With different collector sizes and heat mediums, we can offer very flexible solutions in regards to your needs in outputs, temperatures and pressure levels.



## Industrial applications

Industry	Process	Avg. temperature
Foods and beverages	Drying	30 °C - 90 °C
	Washing	40 °C - 80 °C
	Pasteurizing	80 °C - 110 °C
	Boiling	95 °C - 105 °C
	Cleaning	140 °C - 150 °C
	Preheating	40 °C - 60 °C
Textiles	Washing	40 °C - 80 °C
	Bleaching	60 °C - 100 °C
	Dyeing	100 °C - 160 °C
Chemicals	Boiling	95 °C - 105 °C
	Distilling	110 °C - 300 °C
	Other chemical processes	120 °C - 180 °C
General industry	Preheat boiler feed water	30 °C - 100 °C
	Production site heating	30 °C - 80 °C
	Process-cooling	Down to - 60 °C

# Our Esteemed Clients





# Comparison Between PTC & PV

SAMPLE CALCULATION - BASED ON REAL LIFE DATA

The PTC technology offers economic, as well as technical advantages compared to the PV technology - the calculations at hand refer to the specifications of a cooling demand of 500 kW and a DNI (Direct Normal Irradiance) of 2000



According to the dimensions stated above, we would need an available surface of around  $1.400 \text{ m}^2$ , whereas the process efficiency of the PV technology is less than 15 %



In case of a PTC application, 66 PTC modules and therefore only a surface of  $540 \text{ m}^2$  would be required - the process efficiency is around 70 % in this case

# Achievements

## Soliterm's Success



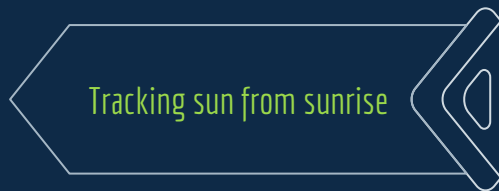
**soliterm**  
group



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Sleeping position on sunset



Tracking sun from sunrise









# METRO









